

# JCC Campus Schedule

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## 2010 Schedule of Course Offerings

### Professional Selling<sup>®</sup> Course

Intermediate Training Skills for New and Existing Equipment Sales Professionals  
March 9-10, 2010 – Edmonton, AB

### Sales Manager<sup>®</sup> Course

Intermediate to Advanced Training Concepts for Existing Sales Managers and Complex Managers  
July 27-28, 2010 – Saskatoon, SK

### Service Manager<sup>®</sup> Course

Intermediate to Advance Skills for Departmental Management for Existing Service Managers  
December 1-2, 2010 – Saskatoon, SK

### Parts Manager<sup>®</sup> Course

Intermediate to Advanced Skills for Departmental Management for Existing Parts Managers  
November 4-5, 2010 – Regina, SK

### Dealer Candidate<sup>®</sup> Course

Intermediate Training on Holistic Dealership / Location Management for GMs, Location Managers, Sons, Daughters, Minor Stockholders  
December 7-8, 2010 – Edmonton, AB

***Endorsed by Canada West Equipment Dealers Association***

***NOW Accepting  
Enrollments for  
All Courses!***



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***Providing dealer development  
services to the equipment  
industry since 1991...***

